



**Massachusetts  
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September 12, 2006

Alicia C. Matthews, Director  
Cable Television Division  
Department of Telecommunications & Energy  
One South Station  
Boston, MA 02111

Re: Support for CTV 06-1

Dear Director Matthews:

I am submitting these comments with respect to the referenced proceeding. Previously, by letter dated July 12, 2006, I urged the Department of Telecommunications and Energy (DTE) to support expanded deployment of broadband technologies in Massachusetts.

I spent the morning of August 16, 2006 at the DTE public hearing, but I was not able to provide comments that day because of the large number of speakers and my inability to stay for the afternoon due to prior commitments. This letter sets forth the comments I had hoped to make had I been able to speak at the public hearing.

As requested, I will not repeat all the points I made in my July 12, 2006 letter, but I will reiterate my central contention. Specifically, Massachusetts is leading the nation in efforts to use information technology to improve the quality, safety, and cost effectiveness of medical care. Broadband technologies are a critical component of the long term success of this state's e-health efforts. Widespread availability of broadband service enables a variety of e-health activities such as electronic medical records, e-prescribing, remote diagnosis, home health care, and other important telemedicine applications that can substantially improve the Massachusetts healthcare delivery system.

At the public hearing I had hoped to make several points. First, although the DTE does not need to be reminded of this essential fact, I wanted to add to the public record that decisions about broadband deployment have important statewide implications that transcend the narrower interests of individual municipalities. Massachusetts is competing with every other state, and increasingly with hundreds of millions of people in other countries, for the high-skill, high-wage jobs that will be the key to our economic future. One of the indispensable requirements for success in this competition is having a modern telecommunications infrastructure.

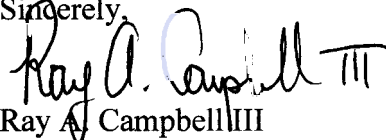
With all due respect to the municipal officials that placed such great emphasis on the ability to extract concessions regarding local access facilities and the like, I believe the real stakes involved in broadband deployment are substantially higher. It is essential that the DTE

keep its eye on these larger issues in making its decisions. In listening to the municipal officials rail against CTV 06-1 I had the sense that they believe this state's status as a high-technology leader is unassailable. I believe one only has to look at the number of high-technology companies that have gone out of business or been acquired by out-of-state competitors over the past 30 years to realize that success in this competition can never be taken for granted.

Advanced broadband technologies are expensive to deploy, and it is only natural that companies will direct their finite investment capital to those jurisdictions that do not place unnecessary hurdles in the way of such investments. While many of the municipal representatives at the hearing expressed their desire for greater broadband competition within their communities, it is their actions and not their words that are most important. Requiring providers to engage in 351 protracted approval processes is simply not the way to ensure that Massachusetts has the sophisticated telecommunications infrastructure it will need to compete for the jobs of the future.

I urge you to support CTV 06-1 as a way to speed the deployment of the broadband infrastructure that Massachusetts and its citizens need to ensure a prosperous and healthy future. If you have any questions or comments about anything I have said, or if you would like any clarifications or amplifications, please feel free to contact me.

Sincerely,

A handwritten signature in black ink that reads "Ray A. Campbell III". The signature is written in a cursive, flowing style. The "R" is large and loops around the "A". The "Campbell" is written in a series of connected loops, and the "III" is written as three distinct vertical strokes at the end.

Ray A. Campbell III

Executive Director and Chief Executive Officer